

We are currently looking for...

Traffic Sales Engineer



Tattile

Have you ever imagined working for a state-of-the-art computer vision company dealing with machine learning based products generating a durable impact for the Planet?

Tattile is a world leader and double-digit growing player in the ITS (Intelligent Transportation Systems) market, offering edge technology (Smart Cameras + Artificial Intelligence/AI) for Smart Cities and modern, green and safe Mobility Applications.

Scope

As a Sales Engineer, you will be responsible for:

- Product specification and sales negotiation in a complex international context, passionately driving a multi-level prescription process with different actors (R&D, application, engineering, procurement, etc.);
- Identify and pro-actively contact prospective international customers and consultants;
- Constructive interaction with our Innovation and R&D team.

▶ Requested technical skills

- 5+ year experience in B2B sales, ideally in technical complex project domains;
- Experience must include direct Key Accounts Management of multinational companies;
- You believe in the use of structured, systematic sales approach and at the same time can summarize a complex situation in a simple way;
- Willing to travel around the planet and to work in a team of dynamic and result oriented young professionals;
- English is a must, other additional foreign languages a plus;
- Salesforce.com knowledge is a plus.

Offer

We offer an excellent salary and the opportunity to be a game changer in an innovative and technology driven company; you will be part of a young and dynamic team, collaborating with a worldwide network of Hi-Tech partners.

Interested?

Contact us: infohr@tattile.com