

Do you like challenges?



We are currently looking for...

Traffic Sales Engineer

1 **Tattile** is a world leader and double-digit growing company in the ITS (Intelligent Transportation Systems) market, offering hedge technology ANPR cameras for Tolling, Enforcement and Tracking applications.

All our products are fully developed by our internal R&D team, formed by more than 30 young and dynamic engineers. We offer an international and stimulating working environment for dynamic people!!

2 **Function**

As a Sales Engineer, you will be responsible for:

- Product specification and sales negotiation in a complex international context
- Opening of relevant international key accounts worldwide

After receiving an intensive product training in our headquarters in Italy, you will contribute to the international development of our business in the ITS market.

3 **Responsibilities**

- To carry on a multilevel specification activity with different actors (R&D, application engineering, procurement, etc.)
- To achieve the assigned sales budget
- Attend and help set up of regional shows and workshops
- Interaction with our R&D and Field Engineer team
- Evaluate potential new applications with our cameras

5 **Offer**

We offer an excellent salary with outstanding benefits and the opportunity to participate in the success of a unique high-tech company.

Join our Team!

Interested?

Contact: infohr@tattile.com

4 **Profile**

At least 5 year experience in one of the following segments: ANPR cameras, IP / CCTV Camera sales, ITS market as detection sensor or OCR, software or vehicles classifier provider, in an international context
Experience must include direct Key Accounts Management of relevant size firms as multinational companies and international system integrators.

You need to be:

- Strongly motivated and poised with initiative in order to grow our business.
- Eager to promote new products and technology to our sales network and potential customers
- Understand the needs of the customer and translate them to the best solution
- Willing to travel around the planet and to work in a team of professionals
- English is a must, other foreign languages a plus