

Do you like challenges?



We are currently looking for...

Inside Sales Specialist

1 **Tattile** is a double-digit growing company, offering cameras, smart cameras, vision controllers and software applications to high demanding industrial customers. All our products are fully developed by our internal R&D team, formed by more than 30 young and dynamic engineers. We offer an international and stimulating working environment for dynamic people!!

2 **Function**
As an Inside Sales, you will be responsible for:

- Understanding customer needs and requirements
- Develops sales opportunities by researching and identifying potential accounts; soliciting new accounts; building rapport; providing technical information and explanations; preparing quotations

3 **Responsibilities**

- Prospect and build a sales pipeline for the Outside Sales Managers
- Qualify all sales leads, allocate as appropriate, and drive leads through the sales process
- Follow up with each Outside Sales Manager.
- Strong analytical and organizational skills
- Use customer feedback to generate ideas about new features or products

5 **Offer**

We offer an interesting packet and the opportunity to participate in the success of a unique high-tech company.

Join our Team!

Interested?

Contact: infohr@tattile.com

4 **Profile**

- Proven inside sales experience of at least 3 years.
- Ability to comprehend the vision product line and to communicate our value proposition to prospects.
 - Experience working with Salesforce or similar CRM
 - Excellent verbal and written communications skills
 - Ability to multi-task, prioritise, and manage time effectively
 - English is a must, other foreign languages a plus